



## **NATALIE DOUGLASS, ESQ.**

**SENIOR MANAGING DIRECTOR, GALLAGHER MANAGEMENT LIABILITY PRACTICE**

### **AREAS OF RESPONSIBILITY**

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Ms. Douglass is responsible for the leadership and growth of Gallagher's national Management Liability Practice, including the development of intellectual capital to the field and to clients, negotiating enhanced coverage terms with carriers for Gallagher's book of business, and assisting in best practices for coverage and exposure analysis.

In addition to her practice leader role, Ms. Douglass also provides claim advocacy services to clients of the Management Liability Practice. It is in this role that she has assisted clients in claim disputes with carriers by navigating claim departments to escalate issues, articulating competing viewpoints on coverage positions, and facilitating negotiations between clients and their carriers.

### **EXPERIENCE**

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Prior to serving in her current role at Gallagher, Ms. Douglass served in various capacities, including claim advocacy for Management Liability claims in the Chicago office. She also previously served in a broking capacity for ten years in Gallagher's Management Liability Practice. Her clients have ranged from large publicly traded companies, private companies, not-for-profit entities, and state agencies. With both a broking background and claims advocacy responsibilities, she is uniquely qualified to stay on top of current trends in policy language and claims interpretation.

Ms. Douglass' entire insurance career has been with Gallagher's Management Liability Practice, hired as one of its first members in a practice that is now over 200 employees-strong.

### **EDUCATION AND PROFESSIONAL DESIGNATIONS**

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St. Louis University, School of Law – St. Louis, MO

*Juris Doctor, cum laude*

St. Louis University, School of Law – St. Louis, MO

*William C. Wefel Center for Employment Law, Certificate in Labor and Employment Law*

University of Illinois – Champaign, IL

*Bachelor of Science, Finance*

### **AFFILIATIONS**

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Professional Liability Underwriting Society (PLUS) – Member

American Bar Association – Member

Missouri Bar Association – Member

**Arthur J. Gallagher Risk Management Services, Inc.**

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